



Dutchess County Economic Development Corporation

Dutchess County Angel Network Entrepreneur Summary

The Dutchess County Economic Development Corporation (DCEDC) is pleased to announce an exciting new program known as the Dutchess County Angel Network (DCAN) and invites you to apply to be a DCAN entrepreneur.

Many entrepreneurs and growing businesses require capital and are unable to access equity or non-traditional investment dollars. Similarly, there may be individuals who are willing and able to invest in emerging businesses, but have no way to identify such opportunities. The DCAN is a network established to encourage early stage investing by bringing together businesses that are ready for investment and individuals who are interested in investing. These potential investors are referred to as “angels.”

The process of applying to present at the DCAN angel investor forum leads to many benefits, whether you are selected or not. The educational component of applying can be seen as a process through which the entrepreneur can create a more robust business proposition. Throughout the application process, the entrepreneur receives valuable direct and indirect advice from members of the DCAN Executive Team.

The DCAN application process consists of the following steps:

1. Introduction: A 1-hour meeting can be facilitated with one or more DCAN Executive Team members to become familiar with your plan. It is extremely valuable to have an executive summary of your proposition at this point.
2. Apply: Based on your interest in presenting at one of the quarterly DCAN meetings, submit an application and prepare your business plan and a PowerPoint presentation for further interaction with the DCAN.
3. Review: Two or more executive team members will review your information to select businesses that will be of interest to the DCAN investor members.
4. Present: If selected, the DCAN will work with you to refine your presentation in order to create the greatest appeal to the DCAN membership.
5. Follow through: You will receive valuable information throughout the DCAN selection process. Presenting creates a great opportunity for you to follow through with members you meet the evening of your presentation.

If you would like to apply to be a DCAN entrepreneur or are interested in learning more about this exciting network, please contact Thea Glaser, DCEDC’s Director of Business Development, at (845) 463-5415 or thea@dcedc.com.

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