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Marshall & Sterling Insurance, founded in 1864, is among the largest privately owned insurance agencies in the United States, with total written premiums in excess of \$400 million.

An employee-owned company with more than 375 insurance specialists, Marshall & Sterling is one of the largest independent insurance agencies in the United States. The company maintains a national presence, is licensed in all states and the U.S. Virgin Islands, and is well positioned to serve the requirements of international clients.

Marshall & Sterling is a leading broker for all lines of insurance, specializing in public entities, schools, the hospitality industry, manufacturers, professional and directors and officers liability, health care, construction, specialty programs, workers' compensation and crime/bond. Marshall & Sterling has direct and preferred relationships with the leading insurance companies, providing clients with the broadest and most competitive programs available in the industry.

OUR VISION AT MARSHALL & STERLING INSURANCE

As the most admired and knowledgeable provider of Risk Management, Insurance and Financial Services, we guide our clients safely through a world of risk and opportunity.

Timothy Dean, CIC - CRM
President

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Mr. Timothy Dean was elected to his current position as President of Marshall & Sterling, Inc. in 2008. Prior to his appointment, he served as Vice President and Branch Manager for both the Poughkeepsie and Wappingers Falls, NY offices of Marshall & Sterling Insurance. He started with the company in 1985 as an Account Executive, managing many of Marshall & Sterling's largest accounts. Prior to joining Marshall & Sterling, Mr. Dean served as a sales executive with Pitney Bowes.

A graduate of the University of Michigan with a Bachelor's Degree in Communications, Mr. Dean is both a Certified Insurance Counselor and Certified Risk Manager. He has taught courses on property and casualty insurance at Marist College and Dutchess Community College in Poughkeepsie, NY.

Mr. Dean is an active community volunteer, and currently serves as the Chairman of the Board of the Community Foundations of the Hudson Valley, a Board Member of Hudson Valley Patterns for Progress, and Board Member Emeritus for the Mid-Hudson Civic Center. He previously served as Board Chair for the Dutchess County Regional Chamber of Commerce, and as a Board Member for United Way of Dutchess County. Mr. Dean was also the 2010 Chair of the Dutchess/Ulster Start! Heart Walk for the American Heart Association.

Mr. Dean and his family reside in the town of East Fishkill, NY.

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